

شركة الاستثمارات الوطنية	
صادر خارجي	
	
23/05/2023	تاريخ المراسلة
NIC - 3-25/104/11508	رقم المراسلة



شركة الاستثمارات الوطنية
NATIONAL INVESTMENTS COMPANY

Date:

التاريخ: 23 MAY 2023

To: Boursa Kuwait Company
Dear Sirs,

السادة/ شركة بورصة الكويت
المحترمين
تحية طيبة وبعد،،،

**Subject: Analysts Conference Transcript For
the 1st quarter financial statements ended 31
March 2023**

**الموضوع: محضر مؤتمر المحللين / المستثمرين للبيانات
المالية لفترة الربع الأول المنتهي في 31 مارس 2023**

With reference to the above subject, and in line with requirements stipulated in article No. (7-8) of Boursa Rulebook, kindly find attached the Analysts Conference Meeting Transcript for the 1st quarter financial statements ended 31 March 2023, held on 21/05/2023.

بالإشارة إلى الموضوع أعلاه، والتزاماً بالمتطلبات الواردة بالمادة رقم (7-8) من كتاب قواعد البورصة، نرفق لكم محضر مؤتمر المحللين للبيانات المالية لفترة الربع الأول المنتهي في 31 مارس 2023، المنعقد بتاريخ 2023/05/21.

Sincerely Yours,

وتفضلوا بقبول فائق الاحترام،،،

Fahad Abdulrahman Al Mukhaizim - فهد عبدالرحمن المخيزيم
Chief Executive Officer – الرئيس التنفيذي


شركة الاستثمارات الوطنية
NATIONAL INVESTMENTS COMPANY
15

CC: Capital Market Authority

نسخة إلى: السادة هيئة أسواق المال



شركة الاستثمار الوطنية
NATIONAL INVESTMENTS COMPANY

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**Transcript of the Analysts Conference
Meeting for the 1st quarter financial
statement Ended 31 March 2023**



National Investments Company
Earnings Call for the quarter ended 31 March 2023

Sunday, 21 May 2023

Edited transcript of National Investments Company (K.S.C.P) earnings conference call that took place on Sunday, 21 May 2023 at 13:00 (Kuwait time).

Corporate Participants:

Mr. Girish S. Nair – Chief Financial Officer

Mr. Almuthana Al Maktoum – Executive Vice President – Wealth Management

Mr. Bashar Khan – Senior Vice President – Investment Banking

Chairperson:

Ahmed El Shezly – EFG – Hermes

Ahmed

Good afternoon, everyone.

This is Ahmed El Shezly and on behalf of EFG Hermes, I would like to welcome you all to National Investments Company's earnings briefing for the quarter ended 31 March 2023. It is a pleasure to have with us in the call Mr. Girish Nair, Chief Financial Officer, Mr. Almuthana Al Maktoum, EVP - Wealth Management and Mr. Bashar Khan, SVP - Investment Banking. The call will begin with a presentation from NIC's management on the financial performance during the first three months of 2023 and then we will open the floor for Q&A. At this time, I would like to hand over the call to Mr. Almuthana, please go ahead.

Al Muthana

Thank you, Ahmed.

Good afternoon and welcome to NIC earnings call where we will be discussing our financial results for the first quarter ended 31 March 2023. With us today is our CFO, Mr. Girish Nair, who will be covering the financial highlights and performance for the Q1 ended 31 March 2023 and Mr. Bashar Khan, SVP - Investment Banking, who will be discussing business updates as well as the strategy of NIC.



I would like to bring to your attention the disclosure on slide 2 of the presentation, with respect to the forward-looking statement and confidential information. This presentation may contain forward-looking statements that involve assumptions, risks and uncertainties. These statements may be identified by such words as “may”, “plans”, “expects”, “believes” and similar expressions or by their context. These statements are made on the basis of current knowledge and assumptions. Various factors could cause future results, performance or events to differ materially from those described in these statements. NIC is not obligated to update any forward-looking statements. By participating in this presentation or by accepting any copy of the slides presented, you agree to be bound by the foregoing limitations.

I would like to hand over the call now to Mr. Girish, CFO of NIC.

Girish Nair

Thank you Almuthana.

Good afternoon, everyone. My name is Girish Nair, CFO at National Investments Company ('NIC'). I extend a warm welcome to you all to our earnings briefing for the first three months ended 31 March 2023.

As in the past periods, NIC's financial statements for the first quarter of 2023 have been uploaded onto our website and onto the Boursa Kuwait portal and you can access the full set of the financial statements from there.

Let us move on to the key financial highlights of our performance during the period.

For the 3 months ended 31 March 2023, NIC reported a net profit of KWD 1.1 million and earnings per share of 1.3 fils through the income statement and reported other comprehensive loss of KWD 7.1 million through shareholders equity. The total comprehensive loss for the quarter was KWD 6 million.

During the comparative quarter in 2022, the Company had reported a profit of KWD 15.4 million through the income statement with earnings per share of 19.3 fils and other comprehensive income (OCI) of KWD 19.1 million. The total comprehensive income was KWD 34.5 million.

The return on average equity and return on average assets during first quarter of 2023, both based on net profit was 0.5% and 0.3% respectively. The leverage ratio as on 31 March 2023 was 23.7 % and our quick ratio was 28%.

Total assets and shareholders' equity attributable to the parent company stood at KWD 260.7 million and KWD 192.9 million respectively, as compared to KWD 328.6 million and KWD 251.3 million at the end of Q1 2022.



The charts on the next slide indicate the growth trajectory of NIC's performance during the last few quarters.

The performance reflects the volatility witnessed during the last few quarters in financial markets due to the macro-economic developments and tightening monetary policy measures adopted by various central banks. The Kuwait All Share index recorded a decline of 3.3% during first quarter of 2023 as compared to a gain of 15.7% during Q1 2022.

Let's now move on to the income drivers of NIC's performance during Q1 2023. The total income for first quarter ended 31 March 2023 was KWD 2.1 million.

Major contributors to NIC's total income for the current quarter were, dividend income of KWD 3.2 million, management, brokerage, advisory and service fee income of KWD 2.3 million and share of results from Associates and Joint Venture of KWD 0.6 million. The major contributor to the other comprehensive loss of KWD 7.1 million for Q1 of 2023 was the decline in value of GCC quoted investments at fair value through other comprehensive income (FVOCI).

Total expenses for Q1 of 2023 including reversal of impairment losses and provisions were KWD 1.2 million, as compared to KWD 2.2 million for Q1 of 2022. Administrative expenses of KWD 2.1 million for the current quarter is in line with the comparative quarter of 2022. Finance costs of KWD 0.4 million for the current quarter of 2023, was higher compared to KWD 0.3 million for the comparative quarter. The increase is on account of consecutive increases in CBK Discount Rate during the previous year. This increase was offset by a reversal of impairment losses and other provisions amounting to KWD 1.3 million during Q1 of 2023.

During the first quarter ended 31 March 2023, the management, brokerage, and advisory fee income decreased by 6% overall from KWD 2.5 million for Q1 2022 to KWD 2.3 million for Q1 2023. The decline was across two main categories of fee income; namely, brokerage revenue from one of our subsidiaries decreased by 33% and management fee income decreased by 6%. This was partly offset by an increase in advisory and other service fee income from KWD 167 thousand in Q1 2022 to KWD 520 thousand for Q1 2023.

Our total proprietary assets have declined by 3% during the current quarter, from KWD 271 million at the end of 2022 to KWD 261 million on 31 March 2023.

Our assets under management (AUM) in a fiduciary capacity have decreased by 3% to KWD 1.09 billion as on 31 March 2023 compared to KWD 1.12 billion as on 31 December 2022.

Appendices 1 and 2 to the presentation contain the detailed income statement and OCI movement. Appendix 3 contains the consolidated statement of financial position.



We now move on to highlights during first quarter of 2023 for certain key sectors within NIC.

MENA Securities Sector:

- ❖ MENA Securities Sector has successfully maintained its outstanding reputation in the market, largely due to the exceptional performance of its top two funds established in Kuwait as of the first quarter of 2023. The Zajil Services and Telecommunications Fund achieved a remarkable return of 7%, while the Mawarid Industrial and Petroleum Fund recorded a solid performance of 2.2%. These exceptional results not only reflect our expertise in fund management but also demonstrate our ability to navigate market volatility effectively.
- ❖ In addition to our successful funds, we continue to offer a wide range of investment products and services that cater to diverse risk appetites and investment objectives.
- ❖ NIC has positioned itself as a frontrunner in the market-making service since its launch in 2021. We have successfully extended this service to an additional client, bringing the total number of clients benefiting from our expertise to 11.

Investment Banking Sector:

Advisory Department

- ❖ The Advisory team has been actively engaged in a range of strategic initiatives, enabling us to deliver exceptional results. Our ability to bring together diverse parties and align their interests has been critical in maximizing value for our clients and driving mutually beneficial outcomes.
- ❖ Some of the existing mandates include:
 - IPO readiness for a leading financial services company, an automotive company and an integrated HR and logistic solution provider in Kuwait
 - Sell side mandates for a leading education service provider and an oil and gas company in Kuwait
 - Financial advisory for merger of companies
 - Capital increase of a media company
- ❖ Furthermore, it is worth noting that our firm currently boasts a robust pipeline of mandates, indicative of our strong market position and reputation. These upcoming transactions span various sectors and demonstrate the trust clients place in our expertise and capabilities.



Alternative Investments Department

- ❖ In light of the prevailing market conditions, we take pride in our adeptness at navigating the investment landscape and identifying attractive risk-return opportunities. Our dedicated team of experts consistently monitors and analyzes the macroeconomic environment, and industry trends to uncover hidden gems and capitalize on emerging opportunities.
- ❖ In Q1 2023, we successfully closed two notable transactions. One transaction involved acquiring three warehouses in France, capitalizing on the thriving market and increasing demand for logistics facilities. Additionally, we executed a transaction for the development of a multifamily project in the United States, tapping into the strong demand for residential properties.
- ❖ We are actively evaluating a range of exciting investment opportunities within the industrial real estate sector. Additionally, we are exploring opportunities in VC funds and an AI startup based in the Middle East.

Real Estate Sector:

- ❖ Our ability to add value through active management and optimization of our properties has been instrumental in enhancing the overall performance of our real estate portfolio. Our team has implemented targeted asset management strategies, such as property renovations, lease negotiations, and operational enhancements, to maximize rental income and drive property appreciation. By actively monitoring market trends and tenant demands, we have been able to make informed decisions that maximize the value and profitability of our real estate assets.
- ❖ In Q1 2023, our real estate portfolio achieved a commendable collection rate of 77% and maintained a strong occupancy rate of 87%.
- ❖ In discussion with the Ministry of Finance regarding the renewal of the management contract of Al Watania Resort.

With this I conclude my part of the presentation and wish to hand you over to Mr. Bashar Khan, Senior Vice President - Investment Banking for the next part.

Bashar Khan

Thank you, Girish. And good afternoon, everyone.

My name is Bashar Khan and I am the Senior Vice President - Investment Banking Sector – at National Investments Company. It is my privilege to speak with you. I wanted to take



some time today to provide you with a summary of the key elements of our strategy going forward.

There are four key elements of our strategy. These are: 1. Build Assets Under Management (AUM), 2. Enable Technologies and Efficiencies, 3. Enhance Governance, and 4. Build Investment Banking leadership in the mid-market segment. I will talk about each of these separately.

First: Building AUM

We are working on three key initiatives here. We are driving product development in an organized manner, with an initial focus on Venture Capital (VC) and international real estate products. We have strengthened our Asset Management division by recruiting three skilled investment professionals to our ranks, with plans for further team expansion in the near future. In addition, we are building a reputation for bringing excellent co-investment opportunities for our investors. Select key examples are Boursa Kuwait, Kuwait Foundry, Lidl France and The Farm which we will discuss on the next page.

Second: Enabling Technologies and Efficiencies

NIC is dedicated to leveraging cutting-edge digital business technology, including artificial intelligence, to drive productivity, efficiency, and agility, ensuring sustainable business growth. We are committed to our digital-first strategy, which has resulted in several new initiatives such as a portal designed specifically for real estate tenants and landlords, an innovative IPO subscription system, a revamped corporate website, and the digitalization of our client onboarding process.

Third: Mid-market leadership in Investment Banking

In order to strengthen our position, we continue to build our capabilities and develop our track record by executing mandates with the highest quality, focusing on mid-sized clients. At present, the team is playing a critical part in the execution of flagship projects in Kuwait. We are also building specialist teams in Equity Capital Markets (ECM), Debt Capital Markets (DCM) and Direct Investment to further strengthen our capabilities. We recently added two team members to strengthen the investment banking team.

Finally: Enhancing Governance

We continued to refine our risk-management framework to include quantitative and qualitative measures in line with global best practices.

I would like to end this section by talking about several case studies, which serve as examples of our ability to identify and execute unique opportunities in our market and provide interesting co-investments to our clients.



The first case study is Boursa Kuwait. The investment thesis here was to acquire a strategically important asset with strong, recurring, and sustainable cash flows due to its market leadership position and improving prospects. We formed a consortium to acquire a controlling stake in Boursa Kuwait in February 2019. Our direct stake was 14.4%. Since its acquisition, Boursa Kuwait has undergone an IPO and listing process. The market price today is several multiples of our acquisition cost. To date, the investment has generated a total return multiple of 8.9 times (based on market values).

The second case study is Kuwait Foundry. The investment thesis here was the acquisition of a mispriced asset with an intrinsic value significantly greater than the prevailing market value. The investment offered an identifiable path to the realization of true value. Towards this, we acquired a 20% stake in January 2019 and have been taking measures to realize value. So far, we have recaptured most of our equity in the transaction already and the total return multiple based on market values is 1.3 times.

The third case study is Lidl France. We made an investment (senior financing) to acquire, renovate, lease and sell three Class A warehousing properties in France. The properties were sold and leased back by Lidl. The project is expected to generate a cash yield of 12% and a net IRR of 12% over a 2.5-year period.

The fourth case study is the Farm. We made a mezzanine investment for the development of Class A multifamily in Indiana, USA. The project is expected to generate a cash yield of 11.5% and a net IRR of 11.5% over a 3-year period.

With this I will hand you over to Mr. Almuthana, who will lead the Q&A session.

Almuthana

We are now ready to answer your questions. If you would like to send us a question, please write it in the designated area of the website. We will now pause for a few minutes to allow you time to send your questions. *PAUSE*

We have a question regarding Why did investment in associates and JV increase as compared to 31 Dec 2022? please answer Mr. Bashar.

Bashar: The increase is mainly owing to a new investment made by the group during the quarter.

We have another question of what caused the unrealized loss on FVTPL of KWD 4.6mn as compared to a gain in comparative quarter of KWD 15.5mn.? please answer Mr. Girish

Girish: The unrealized loss reflects the volatility witnessed in financial markets during the current quarter due to the macro-economic developments and tightening monetary policy measures adopted by various central banks. The Kuwait All Share index also recorded a



decline of 3.3% during first quarter of 2023 as compared to a gain of 15.7% during Q1 2022, Saudi Market recorded a gain of 1.1% in current quarter as compared to 16% gain in the comparative quarter. Similarly, UAE and Qatar stock markets declined by 6.9% and 5.4% respectively in Q1 2023

Almuthana

Since there are no more questions at this time, we will be concluding our call. I would like to thank you all for participating in our call today. If you have further queries, please do not hesitate to send them to our investor relations e-mail and we will get back to you as soon as possible.

Thank you everyone, have a good day.



شركة الاستثمار الوطنية
NATIONAL INVESTMENTS COMPANY

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National Investments Company Analyst Conference Q1 2023

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Presented By



Mr. Almuthana M. Al Maktoum
Executive Vice President
Wealth Management Sector



Mr. Girish S. Nair
Chief Financial Officer
Finance and Accounts Sector



Mr. Bashar Khan
Senior Vice President
Investment Banking Sector

Agenda

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FINANCIAL HIGHLIGHTS

شركة الاستثمار الوطنية
NATIONAL INVESTMENTS COMPANY

Q1 2023 Key Financial Highlights

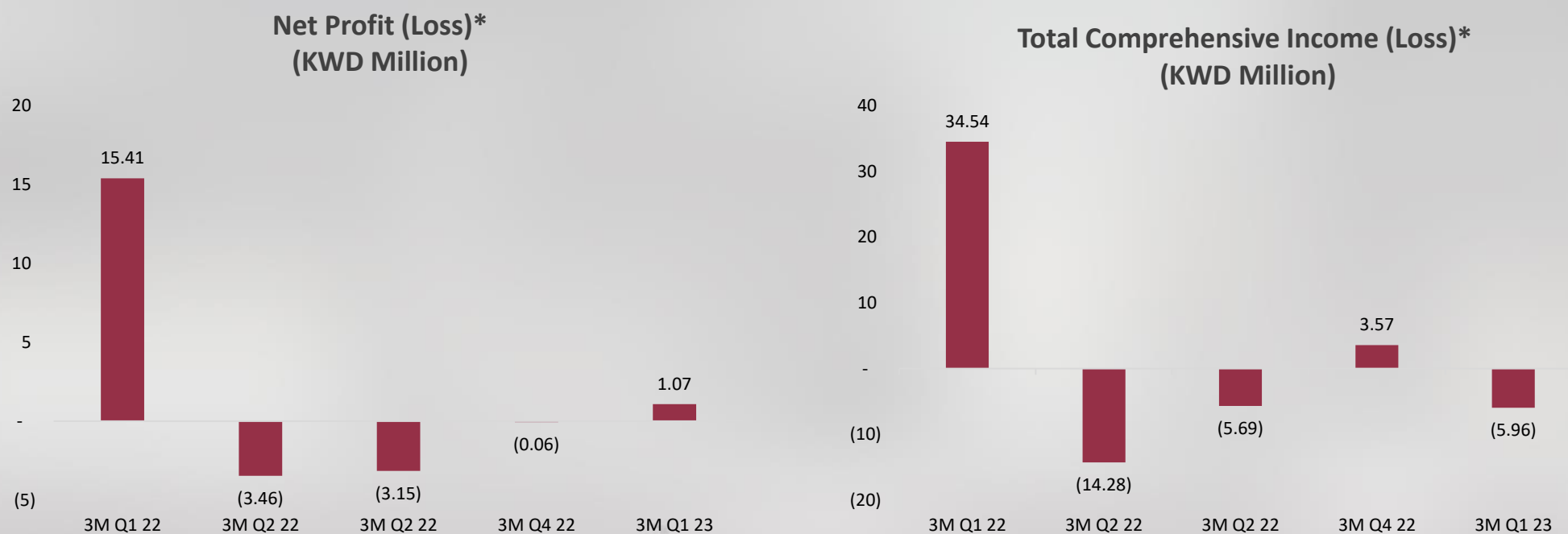
- ❖ Net profit of KWD 1.1 Million during Q1 2023 as compared to KWD 15.4 Million during Q1 2022.

Key Financial Metrics		
	Q1 2022	Q1 2023
Income statement		
Net profit (million)*	KWD 15.4	KWD 1.1
Earnings per share	19.3 fils	1.3 fils
Total comprehensive income/loss (million)*	KWD 34.5	(KWD 6.0)
Financial position		
Total assets (million)	KWD 328.6	KWD 260.7
Total liabilities (million)	KWD 56.7	KWD 49.9
Shareholders equity (million)*	KWD 251.3	KWD 192.9
Key Ratio		
Return on average equity (%)	6.6%	0.5%
Return on average assets (%)	5.5%	0.3%
Leverage ratio (%)	20.9%	23.7%
Quick ratio (%)	50.5%	28.0%

*Note: Attributable to equity holders of the Company

Q1 2023 Financial Performance

- ❖ NIC reported a net profit of KWD 1.07 million in Q1 2023 compared to a net profit of KWD 15.4 million during the first quarter of 2022.



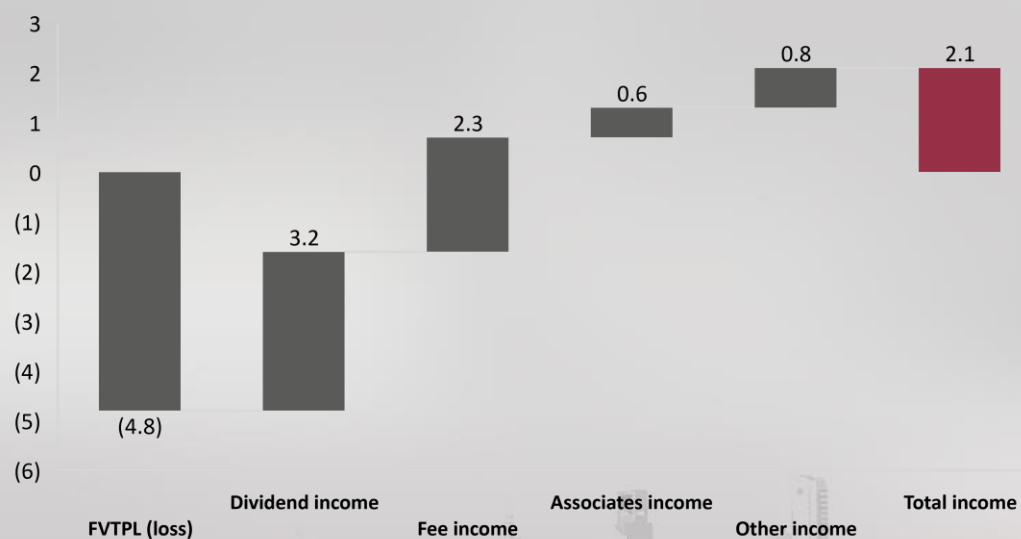
* Note: Attributable to equity holders of the Company

Q1 2023 Income Drivers and Expenses

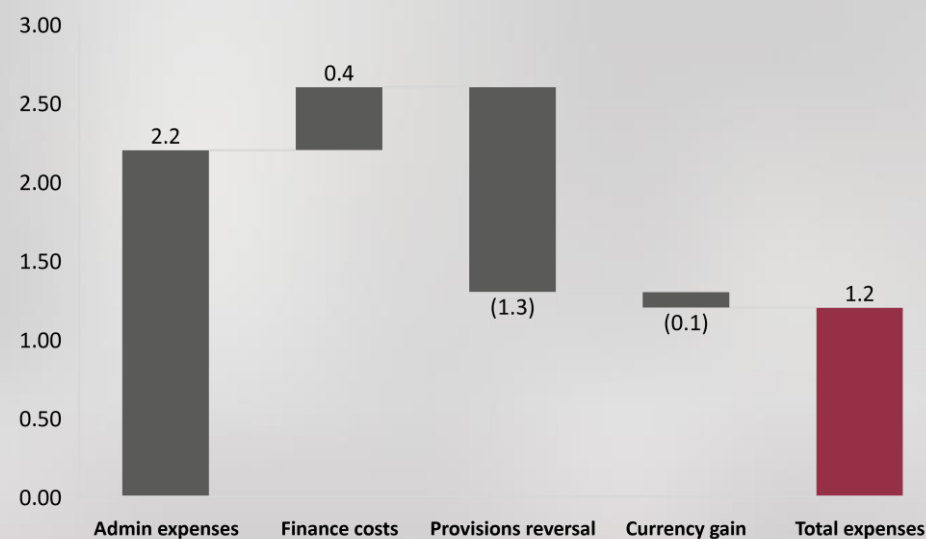
Income of KWD 2.1 Million and Expenses of KWD 1.2 Million.

- ❖ Total income and total expenses before taxes at KWD 2.1 Million and KWD 1.2 Million, respectively for the current quarter are lower than KWD 19.9 Million and KWD 2.2 Million respectively for Q1 2022.

Income for Q1 2023 (KWD Million)



Expenses for Q1 2023* (KWD Million)



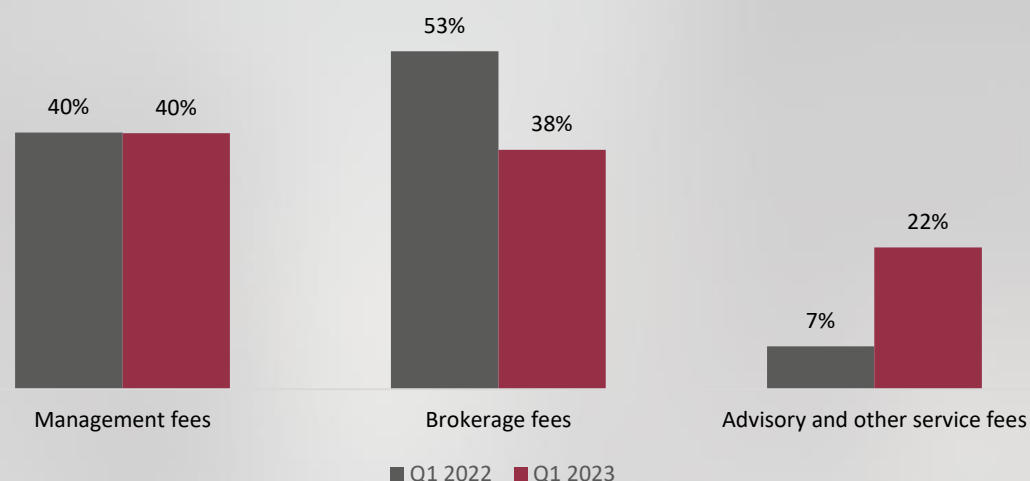
*Note: Expenses exclude taxes.

Q1 2023 Fee Income Analysis

- ❖ Total fee income in Q1 2023 decreased by 6% compared to Q1 2022 mainly on account of decline in brokerage fees.

Breakdown of fee income (KWD Million)	Q1 2022	Q1 2023
Management fees	1.00	0.94
Brokerage fees	1.32	0.88
Advisory and other service fees	0.17	0.52
Total fee income	2.49	2.34

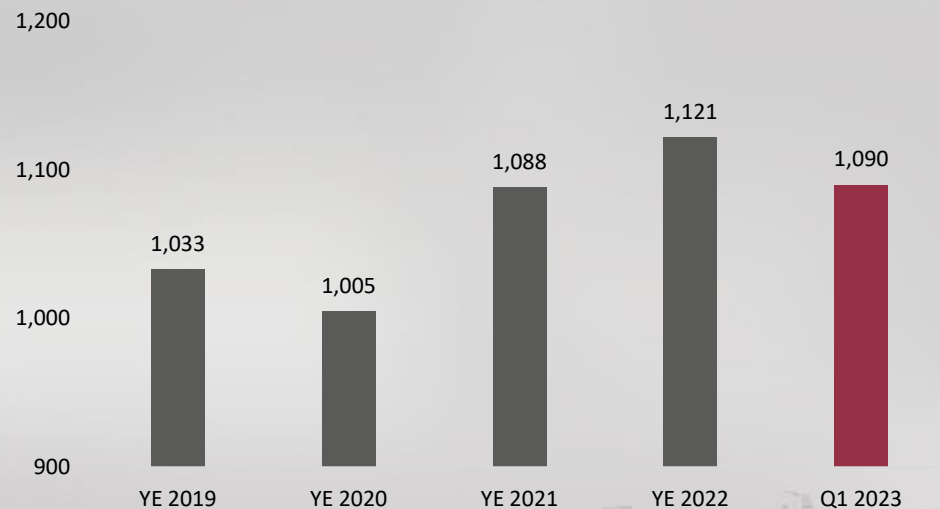
% Contribution to Total Fee Income



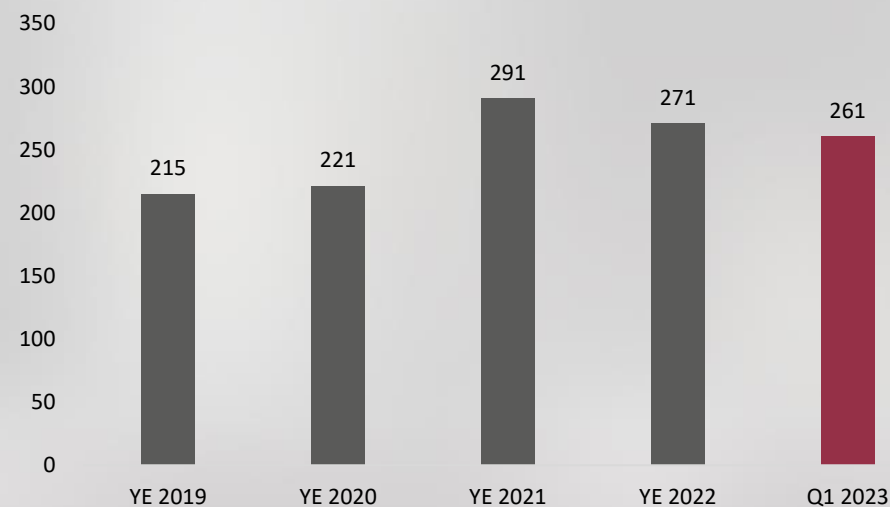
Q1 2023 Profile of Assets

- ❖ Assets under management and total assets declined by 3% each during Q1 2023 mainly due to decline in market performance.
- ❖ Kuwait All Share Index declined by 3.3% during Q1 2023.

Assets Under Management (KWD Million)



Total Assets (KWD Million)



Sectors

MENA Securities

- ❖ MENA Securities has successfully maintained its outstanding reputation in the market, largely due to the exceptional performance of its top two funds established in Kuwait as of the first quarter of 2023. The Zajil Services and Telecommunications Fund achieved a remarkable return of 7%, while the Mawarid Industrial and Petroleum Fund recorded a solid performance of 2.2%. These exceptional results not only reflect our expertise in fund management but also demonstrate our ability to navigate market volatility effectively.
- ❖ In addition to our successful funds, we continue to offer a wide range of investment products and services that cater to diverse risk appetites and investment objectives.
- ❖ NIC has positioned itself as a frontrunner in the market-making service since its launch in 2021. We have successfully extended this service to an additional client, bringing the total number of clients benefiting from our expertise to 11.

Investment Banking

Advisory

- ❖ The Advisory team has been actively engaged in a range of strategic initiatives, enabling us to deliver exceptional results. Our ability to bring together diverse parties and align their interests has been critical in maximizing value for our clients and driving mutually beneficial outcomes.
- ❖ Some of the existing mandates include:
 - IPO readiness for a leading financial services company, an automotive company and an integrated HR and logistic solution provider in Kuwait
 - Sell side mandates for a leading education service provider and an oil and gas company in Kuwait
 - Financial advisory for merger of companies
 - Capital increase of a media company
- ❖ Furthermore, it is worth noting that our firm currently boasts a robust pipeline of mandates, indicative of our strong market position and reputation. These upcoming transactions span various sectors and demonstrate the trust clients place in our expertise and capabilities.

Alternative Investments

- ❖ In light of the prevailing market conditions, we take pride in our adeptness at navigating the investment landscape and identifying attractive risk-return opportunities. Our dedicated team of experts consistently monitors and analyzes the macroeconomic environment, and industry trends to uncover hidden gems and capitalize on emerging opportunities.
- ❖ In Q1 2023, we successfully closed two notable transactions. One transaction involved acquiring three warehouses in France, capitalizing on the thriving market and increasing demand for logistics facilities. Additionally, we executed a transaction for the development of a multifamily project in the United States, tapping into the strong demand for residential properties.
- ❖ We are actively evaluating a range of exciting investment opportunities within the industrial real estate sector. Additionally, we are exploring opportunities in VC funds and an AI startup based in the Middle East.

Real Estate

- ❖ Our ability to add value through active management and optimization of our properties has been instrumental in enhancing the overall performance of our real estate portfolio. Our team has implemented targeted asset management strategies, such as property renovations, lease negotiations, and operational enhancements, to maximize rental income and drive property appreciation. By actively monitoring market trends and tenant demands, we have been able to make informed decisions that maximize the value and profitability of our real estate assets.
- ❖ In Q1 2023, our real estate portfolio achieved a commendable collection rate of 77% and maintained a strong occupancy rate of 87%.
- ❖ In discussion with the Ministry of Finance regarding the renewal of the management contract of Al Watania Resort.







OUR STRATEGY FOR THE FUTURE

Key Elements of our Growth Strategy

We continue to work towards our growth strategy focusing on a number of key initiatives.

Key Element	
Build AUM	<ul style="list-style-type: none"> ❖ Drive product development: The objective is to add AUM going forward. Key product areas include Venture Capital (VC) and International Real Estate products. ❖ Continue to build a strong placement team: We have strengthened our Asset Management division by recruiting three skilled investment professionals to our ranks, with plans for further team expansion in the near future. ❖ Offer unique co-investment opportunities to our clients by leveraging our own balance sheet and sourcing networks, ex: Boursa Kuwait, Kuwait Foundry, Silver Lake, and International Real Estate.
Enable Technologies and Efficiencies	<ul style="list-style-type: none"> ❖ Digital-first strategy: NIC is dedicated to leveraging cutting-edge digital business technology, including artificial intelligence, to drive productivity, efficiency, and agility, ensuring sustainable business growth. We are committed to our digital-first strategy, which has resulted in several new initiatives such as a portal designed specifically for real estate tenants and landlords, an innovative IPO subscription system, a revamped corporate website, and the digitalization of our client onboarding process. ❖ Drive other operating efficiencies in other areas, including outsourcing processes and working with co-advisors to leverage their capabilities and know-how.
Mid-market IB Leadership	<ul style="list-style-type: none"> ❖ Build capabilities: We continue to build strong capabilities, expertise and track-record by engaging in high profile transactions and creating repeat business with our client base. ❖ Grow IB team and develop functional leaders for ECM, DCM and Direct Investments. We recently added two team members to strengthen the investment banking team.
Enhance Governance	<ul style="list-style-type: none"> ❖ Continue to strengthen governance and transparency as per global best practices.

Case Studies: Co-investments

Case Study	Boursa Kuwait	Kuwait Foundry	Lidl France	The Farm
				
Investment Thesis	Acquisition (14.4%) of a strategically important asset with sustainable long-term cash flows based on market leadership position and improving long-term growth prospects.	Acquisition (21.3%) of a mispriced asset with intrinsic / liquidation value considerably greater than the prevailing market value (with a clear path to realization).	Senior debt to acquire, renovate, lease and sell three Class A warehousing properties	Mezzanine investment for the development of class A multifamily.
Initial Investment Date	Q1 2019	Q1 2019	Q1 2023	Q1 2023
Acquisition Value / Investment	KWD 6.5 mn (237 fils / share)	KWD 8.0 mn (251 fils / share)	\$34.0 mn	\$22.0 mn
Value Realized To Date	KWD 6.2 mn	KWD 5.5 mn	-	-
Market Value (31-Mar-2023)	KWD 51.9 mn (1)	KWD 4.8 mn (2)	\$34.0 mn	\$22.0 mn
Return on Investment (x)	8.9x	1.3x	1.0x	1.0x

(1) Actual carrying value differs from market value based on accounting treatment.

(2) There is considerable upside based on monetization of existing leasehold assets.

THANK YOU Q&A



1821112 | +965 2226 6676 | +965 2226 6666

nickuwait | nic_kuwait | nic.kuwait | National Investments Company (NIC)

شرق – شارع جابر المبارك – قطعة 7 – مجمع الخليجية

Sharq – Jaber Al Mubarak street – Block 7 – Al Khaleejia Complex

www.nic.com.kw

Appendix 1:

Q1 2023 Consolidated Income Statement

	Q1 2023 KWD'000	Q1 2022 KWD'000	Change %
INCOME			
Realized (loss) gain on financial assets at FVTPL	(168)	505	-133%
Unrealized (loss) gain on financial assets at FVTPL	(4,645)	15,538	-130%
Rental income	295	380	-22%
Dividend income	3,200	762	320%
Management, incentive, brokerage, advisory and service fees	2,339	2,492	-6%
Interest income	257	68	278%
Share of results of associates and joint venture	636	133	378%
Gain on foreign exchange trading	180	41	339%
Total income	2,094	19,919	-89%
EXPENSES			
Administrative expenses	2,153	2,105	2%
Finance costs	431	257	68%
Reversal of impairment losses and other provisions	(1,320)	(4)	32900%
Gain on foreign currency translation	(53)	(140)	-62%
Total expenses	1,211	2,218	-45%
Profit for the period before taxation	883	17,701	-95%
Taxation	-	(729)	100%
Profit for the period	883	16,972	-95%
Attributable to:			
Equity holders of the Parent Company	1,074	15,409	-93%
Non-controlling interests (NCI)	(191)	1,563	-112%
Total	883	16,972	-95%
BASIC AND DILUTED EPS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY	1.3 fils	19.3 fils	

Appendix 2:

Q1 2023 Consolidated Comprehensive Income

	Q1 2023			Q1 2022		
	Attributable to Parent Co.	NCI	Total Consolidated	Attributable to Parent Co.	NCI	Total Consolidated
	KWD'000	KWD'000	KWD'000	KWD'000	KWD'000	KWD'000
Profit (loss) for the period	1,074	(191)	883	15,409	1,563	16,972
Other comprehensive (loss) income for the period*	(7,031)	(92)	(7,123)	19,130	155	19,285
Total comprehensive (loss) income for the period	(5,957)	(283)	(6,240)	34,539	1,718	36,257

*Includes Change in fair value of FVOCI investments, Share of OCI from Associates and Foreign currency translation reserve

Appendix 3:

Q1 2023 Consolidated Financial Position

	31-Mar-23	31-Dec-22	Change
	KWD'000	KWD'000	%
ASSETS			
Cash and balances with banks and financial institutions	29,620	32,396	-9%
Financial assets at FVTPL	109,178	102,196	7%
Trading properties	278	278	0%
Loans	328	341	-4%
Financial assets at FVOCI	65,257	84,065	-22%
Investment in associates and joint ventures	15,546	14,160	10%
Investment properties	28,995	28,995	0%
Intangible assets	1,287	1,306	-1%
Goodwill	1,708	1,708	0%
Other assets	8,487	5,506	54%
TOTAL ASSETS	260,684	270,951	-4%
LIABILITIES			
Bank borrowings	39,003	39,003	0%
Accounts payable and accruals	10,941	14,959	-27%
TOTAL LIABILITIES	49,944	53,962	-7%
EQUITY			
Issued and fully paid up share capital	79,786	79,786	0%
Share premium	49,593	49,593	0%
Statutory reserve	11,199	11,199	0%
Voluntary reserve	12,508	12,508	0%
Treasury shares	(235)	(235)	0%
Treasury shares reserve	520	520	0%
Other reserves	486	486	0%
Foreign currency translation reserve	571	557	3%
Cumulative changes in fair value	26,326	33,462	-21%
Retained earnings	12,104	10,939	11%
Equity attributable to equity holders of Parent Company	192,858	198,815	-3%
Non-Controlling interests	17,882	18,174	-2%
TOTAL EQUITY	210,740	216,989	-3%
TOTAL LIABILITIES AND EQUITY	260,684	270,951	-4%