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National Investments Company (NIC) is one of the leading investment companies in kuwait with a paid-up capital of 79.7 Million Kuwaiti Dinars.

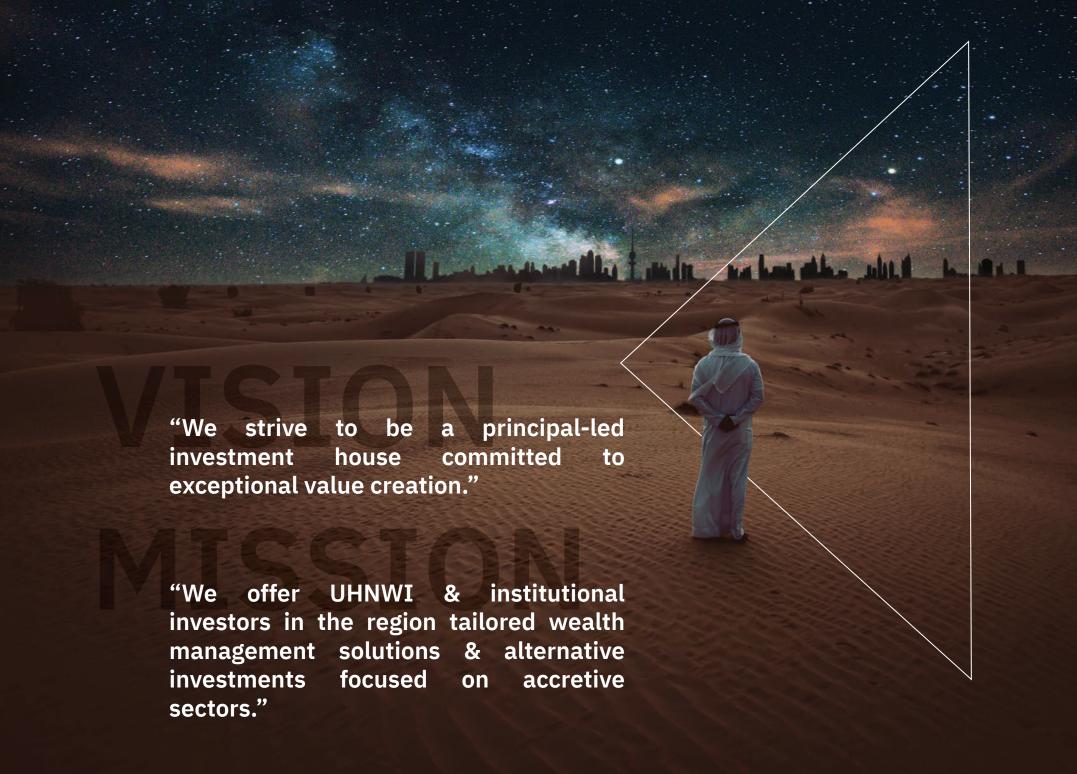
It plays a very effective and active role in various sectors in local, Arab and global markets and boasts a large and diversified shareholder base that includes some of Kuwait's most prominent institutions and high net-worth individuals.

The key to NIC's success is its continuous focus on creating value for its clients by offering unique and diversified investment opportunities, delivering superior returns, and providing service excellence.

We at NIC take pride in our commitment and dedication to serve our clients, shareholders, and employees and our core values ensure that we provide them with great success stories.

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NIC is committed to effective Corporate Governance and Risk Management practices and fulfills the highest standard of behavior and conduct to maintain the international standards of corporate governance and instructions from regulatory authorities.



OUR AWARDS



2025



Kuwait's Best Investment Bank for ECM in Kuwait 2025



Kuwait's Best for Succession Planning in Kuwait 2025

British Virgin Islands

NIC Technology Ventures 2 LTD % Holding: 69.00 Principal Activities: Investments

Cayman Island

Principal Activities: Investment Vehicle

NIC Pipe

% Holding: 92.50

Lebanon

National Investment Company S.A.L. % Holding: 100.00 Principal Activities: Property Development

National Investment Company S.A.L. % Holding: 99.00 Principal Activities: Holding

Kuwait

National Investments Real Estate Company.WLL % Holding: 100.00

Principal Activities: Investments & Real Estate

International Infrastructure Holding Company K.S.C. (Closed)

% Holding: 99.00 Principal Activities: Investments

International Infrastructure Holding Company K.S.C. (Closed) % Holding: 99.00

Principal Activities: Investments

Al-Bawaba Al-Watania General Trading and Cont. Co. W.L.L. % Holding: 99.00 Principal Activities: Trading & Contracting

National Gate for Computer Systems Company K.S.C. (Closed)

% Holding: 99.33

Principal Activities: Information Technology

Mena Capital Holding Company K.S.C (Closed) % Holding: 59.33 Principal Activities: Alternative Investments

Al Waseet Financial Business Company K.S.C. (Closed)

% Holding: 65.17

Principal Activities: Investment Brokerage Services

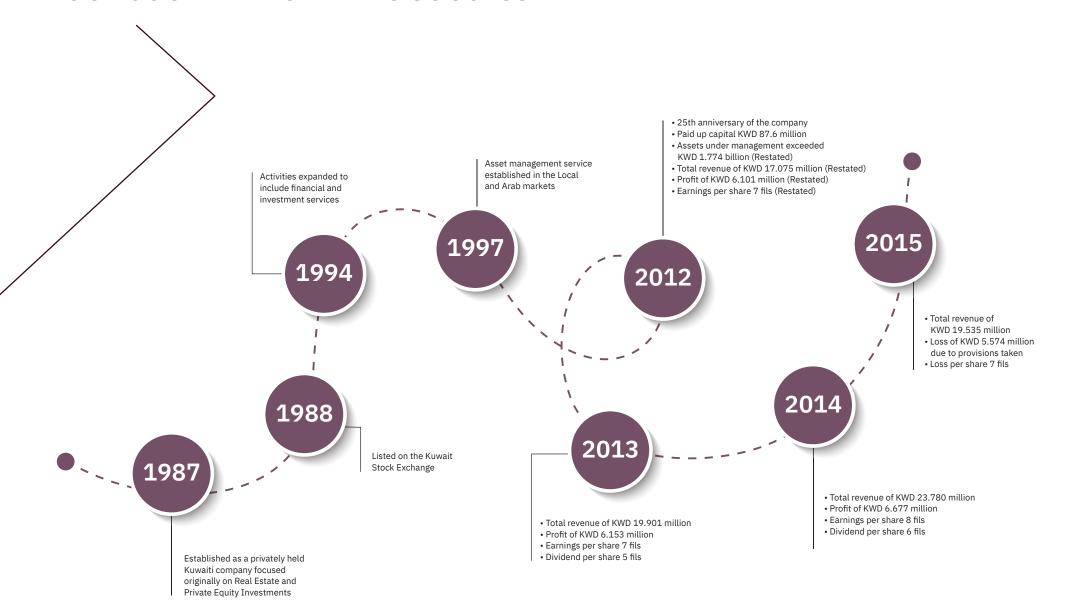
Flick Wholesale and Trading Company. W.L.L % Holding: 95.00

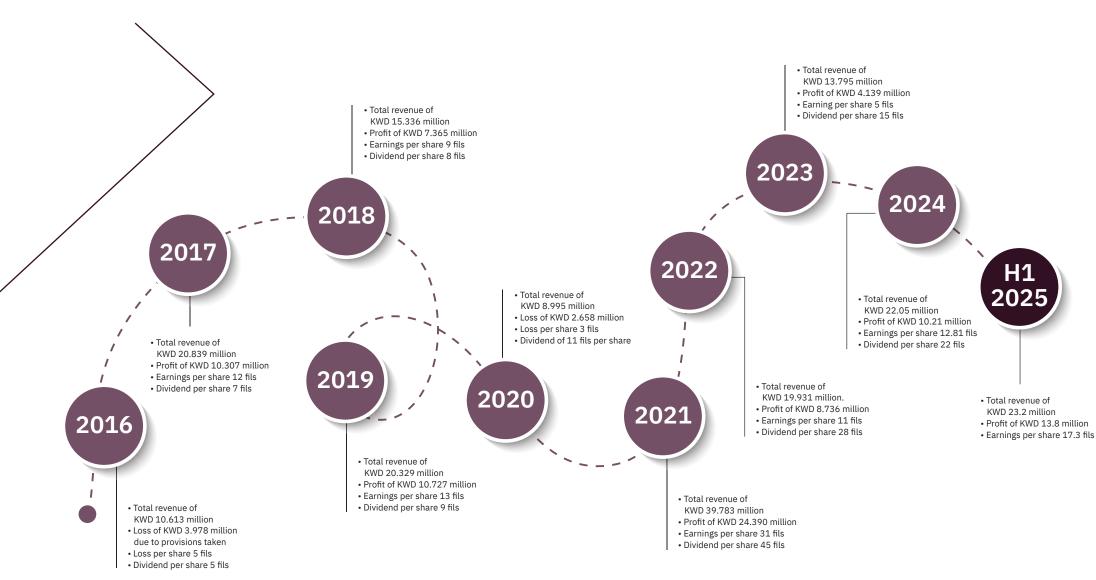
Principal Activities: Wholesale and Retail (Last-mile Delivery)

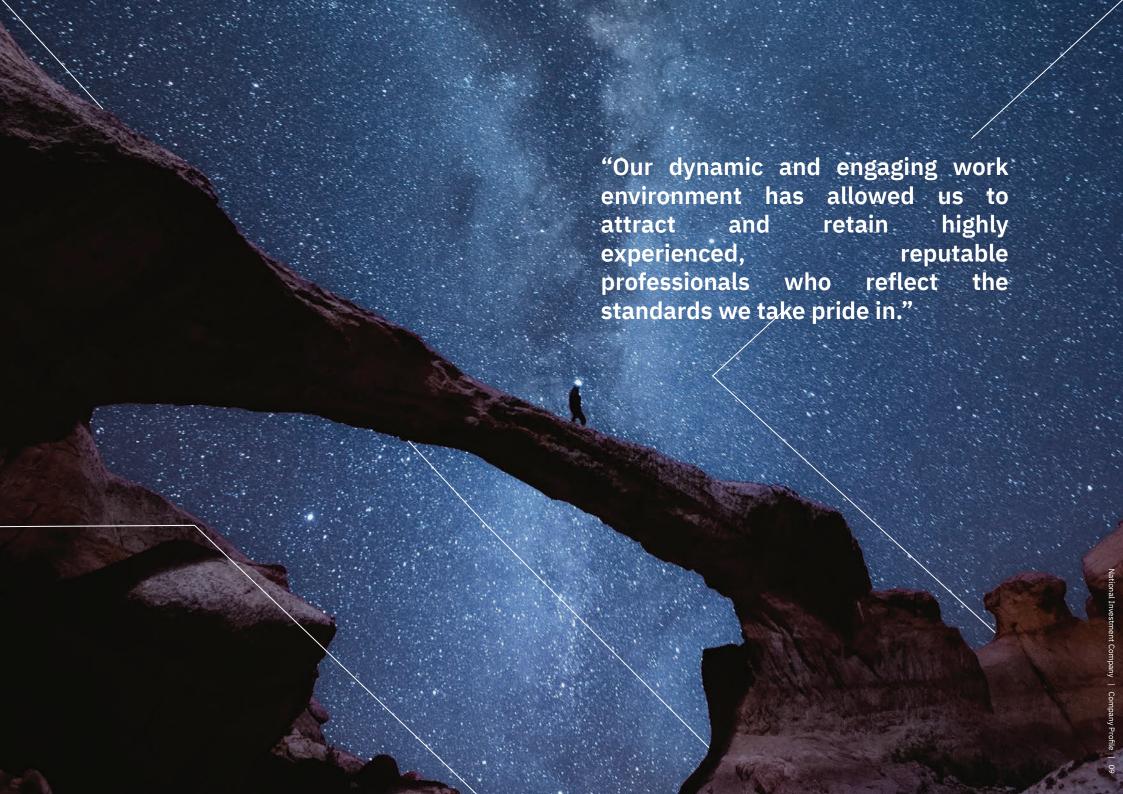
Bahrain

Al Mada Investment Fund % Holding: 56.37 Principal Activities: Investments

OUR JOURNEY TOWARDS SUCCESS







BOARD OF DIRECTORS



Khaled Waleed Al Falah Chairman



Bader Nasser Al Kharafi Vice Chairman



Anas Khaled Al Saleh Board Member



Taibah Mohammad Al Qatami Board Member



Fahad Abdulrahman Al Mukhaizim Board Member and CEO

National Investment Company | Company Profile

EXECUTIVE MANAGEMENT



Fahad Abdulrahman Al Mukhaizim Board Member & Chief Executive Officer

Mr. Fahad Al Mukhaizim is Chief Executive Officer at National Investments Company since 2014. He has also been a board member since 2022. Mr. Al Mukhaizim has held many key leadership positions within NIC from 2001 until today. He has 30 years of experience in local and arab investments, asset management and direct investments.

Mr. Al Mukhaizim is currently the Chairman at: Kuwait Clearing Company, Arkan Al-Kuwait Real Estate Company, Shorouq Pack Company for Packaging Materials and Plastic Cards, OSOS Holding Group Company, Kuwait Emirates Holding Company, A'amal Holding Compnay, Al- Waseet Financial Business Company, Kiwan Real Estate Company, OSOS United Real Estate Group Company, Tagzia Group Company, Kayan Real Estate Development Company.

He is a Board Member at: Umm Al Qaiwain General Investments Company, United Company for Investment & Real Estate Development (Almuttahed). He is Partner-Manager at Al Nugoua for General Trading Company, Partner at National Investments Company Holding, and General Manager at National Investment Company Lebanon Holding.

Mr. Al Mukhaizim was previously a Vice Chairman at Al Safat Investment Company, Board Member of Wethaq Takaful Insurance Company, First Investment Company and Al-Safwa Group Holding Company, Danah Al-Safat Food Stuff Company. He previously held roles including Local Investment Officer at Kuwait Foreign Trading Contracting & Investment Co. (KFTCIC), Senior Investment Analyst for Local and Arab Investments at WAFRA International Investment Company, and Investment Supervisor at Axceuas Investment Company in Ohio.

Mr. Al Mukhaizim holds a Bachelor's degree in Business Administration with a major in Finance and Banking from Kuwait University, and an MBA from Cleveland State University, Ohio, USA.



Hamad Soud Al Humaidi CEO Consultant Investments



AlMuthana Al Maktoum

Managing Director

Wealth Management Sector

Mr. Hamad Soud Al Humaidi serves as Chief Executive Officer Consultant - Investments at National Investments Company (NIC), bringing over 25 years of experience in asset management, investment strategy, and financial product development. In his current role, he provides strategic guidance on the company's proprietary portfolio and leads key initiatives aimed at enhancing investment performance and long-term shareholder value.

Mr. Al Humaidi began his career at NIC in 1999 as a Financial Analyst in the Research and Studies Department, and has since held several leadership roles within the Asset Management Sector. From 2014 to 2024, he served as Executive Vice President of Asset Management, where he successfully led efforts to grow assets under management, oversaw local and GCC proprietary portfolios, and played a central role in the launch of NIC's Market Making service.

Earlier in his career, he served as Senior Manager of Asset Management, contributing to the development and expansion of the department's product offerings. Throughout his tenure, he has been instrumental in launching and managing several of NIC's flagship investment funds.

Mr. Al Humaidi has also served on the boards of First Investment Company, Boubyan International Holding Company, and Gulf Investment House.

He holds a Bachelor's degree in Business Administration with a concentration in Finance from Seattle University in Washington, USA.

Mr. AlMuthana Al Maktoum serves as Managing Director of the Wealth Management Sector at National Investments Company (NIC), bringing over 21 years of experience in investment and asset management.

He began his career at NIC as Head of the Asset Management Department at MENASS, developing expertise in portfolio management and investment strategy across local and regional markets.

Throughout his career, Mr. Al Maktoum has served on the boards of several financial and investment companies, including Board Member and CEO of Kuwait Foundry Company since 2019, Vice Chairman of Egyptian Kuwait Foundry S.A.E since 2019, and Board Member of Kuwait Central Securities Depository since 2023. He is also a Board Member of MENA Capital Holding Co., Shorouq Pack Co., and Al Waseet Financial Business Co.

His previous board roles include Saudi Holding Projects Group, AlRazzi Holding Company, OSOS Holding Group, First Real Estate Co., and Aamal Holding Company.

Mr. Al Maktoum holds a Bachelor of Business Administration in Finance from Kuwait University and an Executive Education Certificate from Harvard University.



Shahnaz Bachai Managing Director Operations & Settlements Sector



Bashar Khan Managing Director Investment Banking Sector

Mrs. Shahnaz Bachai serves as Managing Director of the Operations & Settlements Sector at National Investments Company (NIC), bringing over 20 years of experience in investment operations, fund administration, and regulatory compliance.

She began her career in operations at Global Investment House (now KAMCO Invest), where she managed a variety of local, GCC, and private equity funds across middle and back-office functions. Throughout her career, she has overseen operations for thousands of local, GCC, international, online, discretionary, non-discretionary, and custody client portfolios, as well as investment funds, treasury, and market-making activities — with a cumulative value exceeding KWD 1 billion.

Mrs. Bachai has led major departmental transformations, implementing high-level processes, policies, and procedures. She has also played a key role in system upgrades and personnel training and development. Her work is underpinned by deep knowledge of Capital Markets Authority regulations within her scope of responsibilities.

She holds a Bachelor of Business Administration in Finance and Financial Institutions from Kuwait University with honors, and is certified by the Securities & Investment Institute (UK) with an Investment Administration Qualification (IAQ).

Mr. Bashar Khan serves as Managing Director of Investment Banking at National Investments Company (NIC), bringing over 15 years of experience in investment banking, mergers and acquisitions, capital raising, and financial advisory.

Prior to joining NIC, Mr. Khan held positions at National Petroleum Services Company (NAPESCO), Kuwait Financial Centre (Markaz), and KPMG in Chicago. Throughout his career, he has successfully led numerous transactions involving mergers and acquisitions, corporate restructuring, capital raising, feasibility studies, valuations, and strategic advisory for clients. He has also managed an oil and gas private equity fund.

Mr. Khan holds a dual Bachelor of Science degree in Accounting and Finance from the University of Illinois at Urbana-Champaign. He is a CFA Charterholder and a Certified Public Accountant (CPA).



Sulaiman A. Al Derbas Managing Director Strategy Sector



Faleh Sultan

Managing Director

Information Technology Sector

Mr. Sulaiman Al Derbas serves as Managing Director of the Strategy Sector at National Investments Company, bringing over 16 years of experience in investment management, strategic asset allocation, and planning.

He began his career as a Junior Analyst at Wafra Inc. in New York City, followed by seven years at the Kuwait Fund for Arab Economic Development (KFAED), where he served as Chief Investment Analyst within the hedge funds team. He later spent eight years at the Public Institution for Social Security (PIFSS), where he led the Alternative Investments department, overseeing investments in absolute return and return-enhancing strategies, as well as managing strategic partnerships.

Throughout his career, Mr. Al Derbas has held several leadership positions, including Chairman of Al-Rawdatain Water Bottling Company, Vice Chairman of Qaroh PET Products Company, and Vice Chairman of Wafra Real Estate Company. He has also represented PIFSS in multiple Limited Partner Advisory Committees (LPACs), fund directorships, and served as a strategic committee member of Capital Constellation.

Mr. Al Derbas holds a Bachelor of Science degree with honors in Accounting and Management, with a minor in Finance, from Purdue University.

Mr. Faleh Sultan serves as Managing Director of Information Technology at National Investments Company (NIC), bringing over 23 years of experience in digital transformation, strategic IT leadership, and enterprise technology management.

Before joining NIC, Mr. Sultan held several senior leadership roles across Kuwait's financial and investment sectors. He previously served as Chief Information Technology Officer at Kuwait Credit Information Network Company (CINET), and spent nearly two decades at Al Ahli Bank of Kuwait and Burgan Bank, where he led the transformation of customer-facing technologies and digital channels into agile, scalable platforms. His career began in system administration and project management, providing a strong foundation in IT architecture and infrastructure.

Mr. Sultan is recognized for his ability to lead enterprise-wide transformation initiatives with strategic foresight, operational discipline, and a people-centric leadership style. He is known for fostering high-performing teams, driving innovation, and aligning technology with business growth.

He holds an engineering degree from Carleton University in Canada.



Fahad Al Rushaid Managing Director Asset Management Sector



Amgad Younes Consultant

Mr. Fahad Al Rushaid serves as Managing Director of the Asset Management Sector at National Investments Company. He brings over 14 years of experience in MENA equities across research portfolio management, and investment strategy.

Before joining NIC, Mr. Al Rushaid was Senior Vice President – MENA Equities, at Kuwait Financial Centre (Markaz) from 2014 to 2025, where he and his team managed over USD 2 billion in assets under management, oversaw portfolio allocations across sectors, and led the market-making team to enhance liquidity in the local market. He began his career at NBK Capital as junior Portfolio Analyst – MENA Equities, focusing on industrial and telecommunications sectors across funds and managed accounts.

In addition to his executive role, Mr. Al Rushaid has served on the boards of several organizations, including Alwafir Marketing Services Co., Kuwait Pillars for Financial Investment, Kuwait Clearing company, and SEMHA Holding Company. He has also been a board member of AlArfaj Holding Group, and Beatouna Recycling Company, and is a founding shareholder of Mr. Cleavers Butcher Shop Chain.

Mr. Al Rushaid holds a Bachelor of Science in Accountancy with a concentration in Finance from the University of San Diego, California.

Mr. Amgad Younes serves as Consultant to the CEO at National Investments Company, bringing over 30 years of experience in finance, economics, and banking leadership.

He joined NIC in May 2025 following an extensive tenure at Ahli United Bank Kuwait (AUBK), where he served as Senior General Manager and Head of Finance from 2014 until the bank's merger with Kuwait Finance House (KFH) in 2024. He continued in his leadership role at KFH until 2025. Prior to AUBK, Mr. Younes held senior positions across regional commercial and Islamic banks, overseeing Finance, Strategy, Planning, Operations, Technology, and other key support functions.

Mr. Younes holds a Bachelor of Commerce in Accounting and Finance from Cairo University, where he also completed postgraduate executive studies. He earned his MBA from the American University in Dubai (AUD) in affiliation with Atlanta, USA. He is a Certified Public Accountant (CPA) and member of the American Institute of Certified Public Accountants, as well as an International Certified Public Arab Accountant (IACPA) and member of the Arab Institute of Certified Public Accountants.

In addition, he holds professional certifications in Project Management (PMP), Islamic Finance Qualification (ACSI) from the Chartered Institute for Securities and Investments (UK), Certified Merger and Acquisition Specialist, and Certified Business Manager (CBM) from the American Institute for Management. He also served as Chairman of the Kuwait Banking Association's CFO Committee during 2018–2019.



Sayid Nasir Al Mashhoor
Executive Director
Treasury & International
Securities Sector



Hassan Al Bakri
Executive Director
Risk Management Department

Mr. Sayid Nasir Al Mashhoor serves as Executive Director of the Treasury & International Securities Sector at National Investments Company, with over 37 years of experience in financial markets and treasury operations.

He specializes in foreign exchange spot, forwards, swaps, money markets, currency hedging, and managing daily cash flows. He is also actively involved in proprietary FX spot trading across major currencies, cross rates, and Gulf currencies.

Mr. Al Mashhoor has over 30 years of experience in technical analysis, with deep expertise in both Candle Chart and Point & Figure Chart (P&F) methodologies.

Prior to joining NIC, he held senior trading positions at Kuwait Foreign Trading & Contracting Company (SAK) and Kuwait Investment Company (KIC), where he served as Senior FX/MM Trader and Senior FX Trader, respectively.

He holds a Bachelor's degree in Business Administration and a Diploma in International Finance Management from the International Management Institute (IMI) in Geneva.

Mr. Hassan Al Bakri serves as Executive Director of the Risk Management Department at National Investments Company, with over 20 years of experience in Investment Companies and Banks in the field of Risk Management Corporate Governance and compliance in Kuwait.

Since joining NIC more than five years ago, Mr. Al Bakri has been instrumental in establishing a comprehensive Enterprise Risk Management Program, with a focus on promoting a strong risk management culture throughout the company. He ensures that risk management practices are embedded across all NIC activities. He plays a key role in keeping board members informed of the company's risk exposures and the mitigation measures in place.

Prior to joining NIC, Mr. Al Bakri served as Risk Manager at Tharwa Investment Company, where he oversaw the risk management of all company activities. He began his career in financial and business analysis at Noor Financial Investment Company and Arkan Holding Company, providing him with a solid foundation in financial management, business development and challenges.

Mr. Al Bakri holds a Bachelor's degree in Business Administration from Damascus University and a High Diploma in Islamic Finance from Kuwait University. He also holds professional credentials as a Certified Management Accountant (CMA) and Project Management Professional (PMP).



Boles Ibrahim
Executive Director
Compliance Department



Abdulmohsen Al Khatrash
Executive Director
Human Resources &
Administration Affairs Sector

Mr. Boles Raouf Ibrahim serves as Executive Director of the Compliance Department at National Investments Company, a position he has held since April 2023. He brings over 18 years of experience in Kuwait's financial services industry, with a proven track record in compliance, regulatory affairs, corporate governance, and board secretariat functions.

Throughout his career, Mr. Ibrahim has held key leadership roles, most notably at Al-Waseet Financial Business Company, where he advanced through several positions including Head of Compliance and Board Secretary. He also has a strong foundation in operations and client services, which has further strengthened his expertise in regulatory matters.

Mr. Ibrahim holds a Bachelor's degree in Law from Assiut University in Egypt, as well as advanced certifications in Compliance and Anti-Money Laundering (ICA) and Kuwait Capital Markets Authority Rules and Regulations (CISI).

Mr. Abdulmohsen Al Khatrash serves as Executive Director of the Human Resources and Administrative Affairs Sector at National Investments Company, bringing over 16 years of experience in human resources with a focus on Strategy, People and Culture.

He began his career as a Junior Compensation Analyst at the National Bank of Kuwait, where he spent nearly nine years. He later led the Strategic Business Partner team in Kuwait Finance House, where he was responsible for transforming the team into a true strategic partner for the business units. He also served as CEO of AlArfaj Group, where he focused on providing facility management services and managing two recycling companies specializing in plastic and paper recycling.

Mr. Al Khatrash holds a degree in Database Management and Administration from the American University of Dubai and an MBA from the Gulf University of Science and Technology.



Mohammed Hussain Baig
Executive Director
Accounts & Management
Reporting Department



Dr. Sherif ElatafyGeneral Counsel
Legal Affairs Department

Mr. Mohammed Hussain Baig serves as Executive Director of Accounts and Management Reporting Department at National Investments Company (NIC), where he has played a key role in driving financial strategy and operational optimization since joining the firm in 2016. He brings over a decade of experience in financial planning, accounting, and audit.

Before joining NIC, Mr. Baig built his professional foundation through auditing roles at leading global firms, including EY in Kuwait, as well as KPMG and BDO in India.

He holds a Master of Commerce degree from the University of Mumbai and is a member of both the Institute of Chartered Accountants in England and Wales (ICAEW) and the Institute of Chartered Accountants of India (ICAI).

Dr. Sherif Elatafy serves as the General Counsel at National Investments Company, bringing over 15 years of legal experience across advisory, transactional, and dispute resolution work. He is a trilingual attorney (Arabic, English, French) qualified in New York, and practices legal counsel in Egypt, Kuwait, and the UAE.

Throughout his career, Dr. Elatafy has advised on M&A transactions, IPOs, and the negotiation and drafting of complex financial and investment agreements, including settlement arrangements. He has represented clients in litigation before national courts and in arbitration proceedings under the auspices of PCA, ICSID, CRCICA, ICC, JCAA, CAS, DIAC, Arab Investment Court, U.S. Federal Courts, DIFC, and Kuwaiti courts. His casework spans multiple MENA jurisdictions, including Egypt, KSA, Qatar, Oman, UAE, Bahrain, Kuwait, and Iraq. He is also a member of the Chartered Institute of Arbitrators (CIArb).

In parallel with his legal practice, Dr. Elatafy is a Professor of Civil Law and teaches courses in Contracts, Torts, and Evidence.

He holds a Bachelor of Laws (LL.B.) magna cum laude from Ain Shams University School of Law, a research-based Master's degree in Business Law and Business Associations from Université Lyon III Jean Moulin, and a Ph.D. in Law from the same institution, with a dissertation on "The Liability of Arbitral Institutions." He also earned a Master of Laws (LL.M.) from Duke University School of Law.



Asset Management



Wealth Management



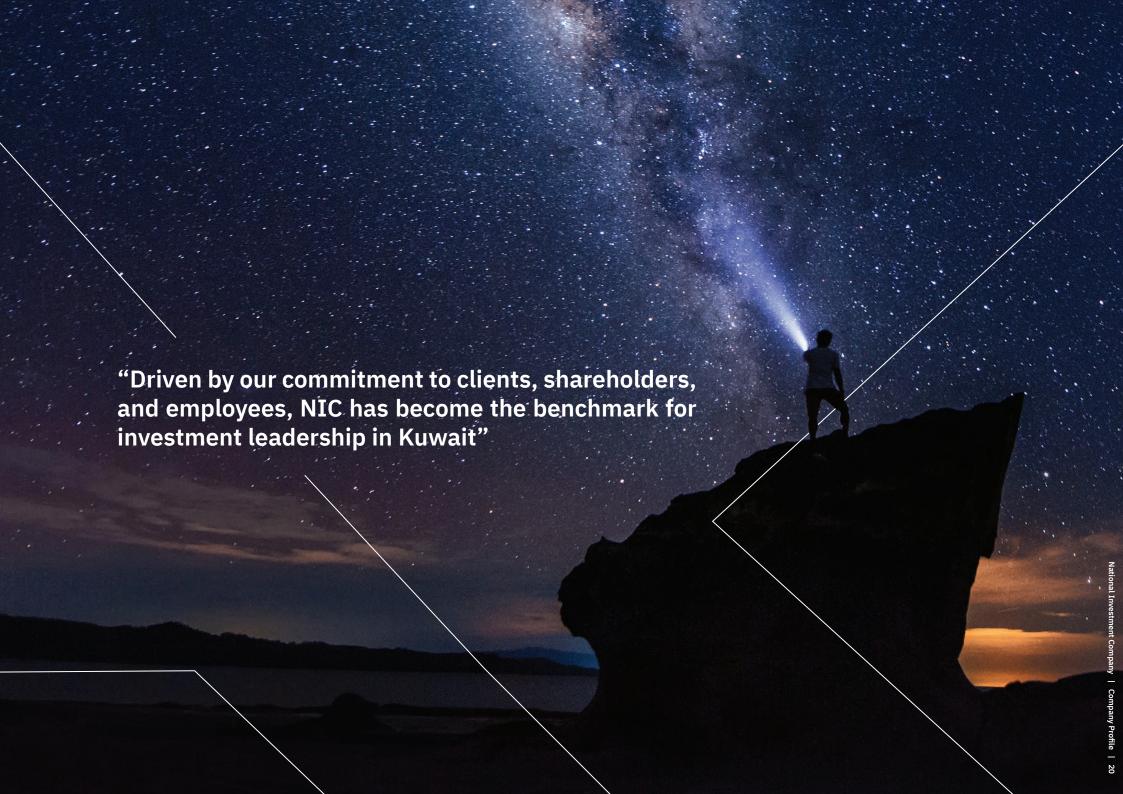
Investment Banking



Real Estate Investments



Treasury and International Securities



ASSET MANAGEMENT SECTOR

The services under this sector include:



Portfolio Management



Funds Management



Research & Studies



Financial Instruments

ATTRIBUTES FOR OUR SUCCESS



Experienced Team

Our team comprises professional managers with strong investment and analytical skills, and a results-oriented approach



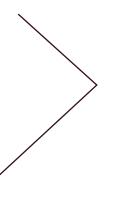
Track Record

NIC brings over 25 years of experience and a well-established track record in local and regional equity markets



Approach

Our client-led approach ensures that investors receive flexible & customized strategies, consistent with their specific investment needs



NIC offers a comprehensive range of portfolio management services including discretionary, nondiscretionary, and custodial accounts to institutional and high net worth investors. With a keen eye on performance, we focus on outperforming the benchmark over the long run on a risk-adjusted basis while also the volatility associated with the Capital Markets. Investment opportunities are available to institutional and retail clients through separately managed portfolios. NIC also offers a variety of investment products to diversify client portfolios.

*As of 30th June 2025

NIC currently manages in excess of KWD 1.2 billion (US\$ 3.9 billion)

FUNDS MANAGEMENT

NIC offers a wide range of investment fund products which include Conventional and Shariah-compliant funds investing in listed and unlisted equities in Kuwait and GCC regions. It also has specialized sector-focused funds investing in the services, and Telecommunications, sectors, Industrial, and Petroleum sectors. Investment opportunities are available to institutional and retail clients through in-house managed funds to meet investors' risk/return profiles.

INVESTMENT FUNDS



Established: May 2001

Dedicated to investing in listed Kuwaiti equities.

- Monthly subscription & redemption
- Quarterly or annual dividend distribution
- Available to all investors



Established: May 2003

Dedicated to investing in listed and unlisted Sharia-compliant equities in Kuwait and the GCC.

- Monthly subscription & redemption
- Quarterly or annual dividend distribution
- Available to all investors



Established: December 2004

Kuwaiti and Arab listed and unlisted equities in the services and telecommunications sectors, which abide by Islamic Sharia.

- Monthly subscription & redemption
- Quarterly or annual dividend distribution
- Available to all investors



Established: February 2006

Dedicated to investing in Kuwaiti and Arab Sharia-compliant listed and unlisted equities in the industrial and petroleum services sectors.

- Monthly subscription & redemption
- Quarterly or annual dividend distribution
- Available to all investors



Established: July 2008

Dedicated to investing in GCC-listed equities that comply with Islamic Sharia.

- Monthly subscription & redemption
- Quarterly or annual dividend distribution
- Available to all investors (except US persons, as per fun prospectus)

RESEARCH & STUDIES



Research is an essential component of NIC's Asset Management and Investment activities. The company has invested heavily in both human resources and information systems and is continuously building upon its research capabilities to assist managers and clients in making well-informed and sound investment decisions.



Highly skilled team of fundamental and technical analysts



Comprehensive database



In-house analytical systems

NIC's solid research base has been instrumental in advancing Kuwait's financial markets.

NIC issues daily, weekly, monthly and other periodic reports covering local & regional market trends and industry-specific research Developed the NIC 50, a unique weighted index, which tracks the 50 most actively traded companies by value on Boursa Kuwait

IT SECTOR

Our Mission and Vision

The Information Technology (IT) Sector at NIC continues to embrace technology by digitizing business processes by introducing a collaborative work environment to increase user productivity, process efficiency and agility. It also ensures sustainable business growth, strengthens risk management, and optimizes resource utilization to enhance employee and customer experience.



Process Agility,
Resource Optimization
through Digital
Business
Transformation



Enhancing Business
Resilience through
Risk-Sensitive and
Unparalleled
Information Security
Measures



Leveraging
Technology to
Support Sustainable
Business Growth



Boosting Client Experience by Utilizing Digital Touchpoints and Delivery Channels

The Information Technology (IT) sector at NIC provides innovative solutions to support our clients, including the NICTRADE service. This platform offers the latest in trading technology, empowering clients to independently manage their investments with full control over their portfolios- anytime and from anywhere.

Investments Trading Service Provides

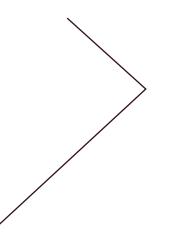
	The ability to trade in Kuwait, Gulf, Regional, American, European and East Asian stock markets through one account
	Real-time stock price data with customizable alerts to keep customers constantly updated on market changes
°.©.	Analytical tools and fundamental indicators to help customers make timely buy and sell decisions
	To a broad network ofinvesting in fixed income instruments such as bonds and sukuk
. ↑ . °↑	Access to the largest network of unlisted mutual funds traded and managed by the largest global asset managers

WEALTH MANAGEMENT SECTOR

The Wealth Management Sector focuses on addressing client needs by offering tailored financial products and services.

What We Do Client Relations





NIC's Investment Banking Sector helps companies identify and implement the right business and capital structures, including securing financing for growth and development.

Investment Banking Sector comprises two lines of business - Financial Advisory Services and Alternative Investments. Financial Advisory Services offers a range og services, including but not limited to M&A, restructuring, valuation, IPO, listing, debt issuance, equity issuance, and more. Alternative Investments focuses on managing NIC's private equity and alternative investments across local, regional, and international markets.

OUR STRENGTH



Experience

Our team of professional investment bankers has a wealth of experience spanning over 20 years



Robust Strategy

We follow a strategy that provides a balance between current income and capital appreciation, with an investment period of three to five years



Security

We invest in companies that are in stable or growing industries with strong management NIC's Financial Advisory team provides a full range of corporate finance advisory services for its clients that include:



Equity Capital Markets Initial public offerings, public equity transactions, and rights issues



Debt Capital Markets Bonds and sukuk structuring and issuances, and syndicated loan arrangements



Capital Raising
Private placements
and project
financing



Mergers / Acquisitions Acquisitions searches, matching buyers with sellers, deal structures, due diligence and transaction execution



Corporate Advisory Valuation, merger advising, feasibility studies, business strategy and other corporate finance advisory services

Mergers & Acquisition

- Buy-side transactions, including target search
- Sell-side transactions
- Mergers of entities
- Post-consolidation reorganization
- Negotiation of transactions and closing documentation
- Financial due diligence
- Transaction structuring

Capital Market Transactions

- Initial Public Offerings (IPOs)
- Listing readiness
- Listing on Boursa Kuwait
- Capital increase / rights issuance for companies
- Private Placement
- Issuance of bonds and sukuk
- Bond ratings
- Mandatory Tender Offers (MTOs) and Voluntary Tender Offers (VTOs)

Other Advisory Services

- Business valuations
- Financial feasibility studies
- Business plan development
- Strategy development: growth and turn-around strategy
- Financial restructuring
- Transaction structuring
- Enhancing governance
- Screening investments
- Transaction services for PPP projects

















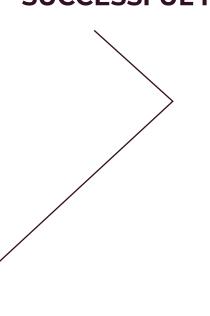






















Deal Size





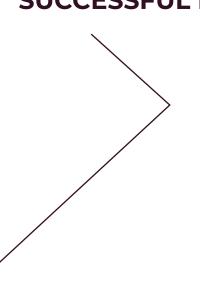


























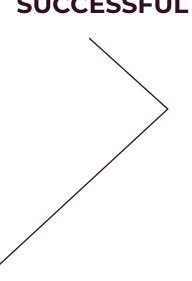




























Apr 2004







ALTERNATIVE INVESTMENTS

NIC's Alternative Investments team invests in a variety of alternative asset classes both locally and internationally (US, Europe, Asia & MENA). The team analyzes investment funds and direct investments with a focus on thematic strategies and high-potential individual companies. Target companies typically demonstrate strong business fundamentals, favorable market conditions, experiences management teams, and attractive valuations.

NIC's vast depth and breadth of experience includes the following sectors:



Financial Services



Real Estate



F&B



Infrastructure



Education



Hospitality



Venture Capital



Technology

SUCCESSFUL ALTERNATIVE INVESTMENT DEALS

VINCO (Tesco)

Investment Property based in Manchester, UK, leased to Tesco with an a term of 11 years. Sold in Dec. 2021 with an exit value of GBP 50m, Net IRR of 16.2% and ROI of 1.46x.

United Kingdom

Pipe Technologies Inc.

Miami-based business operating the world's first trading platform that enables companies to fund growth by selling future revenue streams on their own terms.

United States

Venture Capital / Technology

Tiger Global PIP 15

Growth equity fund investing in leading private consumer internet enterprise software, and fintech companies globally.

Global (focus on United States, China, and India)

Venture Capital / Technology

Real Estate Retail

Venture Capital / Technology

Venture Capital Fund focusing on growth

stages opportunities in the global tech sector.

G Squared V, LP

United States

Mezzanine Investment

Mezzanine Investment for the development of a US\$70.7m built-to-suit industrial property located between the cities of Milan and Turin in Italy. The building has been leased to FedEx Corporation with a long-term lease of 15

Italy

Real Estate Logistics

Bridge Investment

Bridge Investment for the development of a US\$18.4m industrial project located in Kitzingen Industrial Park, located between the cities of Frankfurt and Nuremberg in Germany. The industrial project is leased to BLG Logistics. Exited in Nov. 2021 with a Net IRR of 12.3 % and ROI of 1.05x.

United States

Venture Capital / Technology

Atika Offshore Fund

New York based hedge fund with a long/short equity strategy focused on the Healthcare, TMT, and Consumer sectors.

United States

Hedge Fund

Yalla Fel Sekka

Last-mile delivery company. Operate dark stores.

Egypt

Last-mile Delivery

Mezzanine Investment

Mezzanine Investment to fund the US\$87.4m development of a 764 bed student housing project located in Orlando, Florida, USA. The Project is expected to be completed by August 2023.

United States

Real Estate Student Housing

Pantera Blockchain Fund

Stage-agnostic fund focusing on the future of blockchain and cryptocurrency.

United States

Blockchain

SUCCESSFUL ALTERNATIVE INVESTMENT DEALS

Flick Wholesale and Trading Company

Last-mile delivery company and SaaS platform.

Kuwait

Last-mile Delivery / SaaS

Mezzanine Investment

finance a US\$143.4 million warehouse development in Contwig, Germany. The investment resulted in a Net IRR of 11.7% and ROI of 1.16x.

Germany

Real Estate: Mezzanine Investment

Investment in Private Debt

A private debt investment to finance a US\$14.2 million warehouse development in Strasbourg, France. The investment is expected to yield a Net IRR of 9.3% and ROI of 1.13x during the investment period.

France

Real Estate: Investment in Private Debt

G Squared Opportunities Fund V Bombas

Direct-to-consumer e-commerce apparel brand.

United States / United Kingdom

E-commerce / Apparel

Mezzanine Investment

A mezzanine investment to finance the development and leasing of a multifamily real estate project at a cost of US\$136.0 million in Zionsville, Indiana, USA. The investment is expected to yield a Net IRR of 11.0% and ROI of 1.33% during the investment period.

United States

Real Estate: Mezzanine Investment

Mezzanine Investment

A mezzanine investment to finance a U\$\$76.3 million warehouse development in Diemelstadt, Germany. The investment is expected to yield a Net IRR of 10.0% and ROI of 1.19x during the investment period.

Germany

Real Estate: Mezzanine Investment

Investment in Private Debt

A private debt investment to finance a U\$\$36.0 million warehouse development in Kitzingen, Germany. The investment resulted in a Net IRR of 10.6% and ROI of 1.14x.

Germany

Real Estate: Investment in Private Debt

Project Alpha

A joint investment led by Fajr Capital for a total of US\$130.0 million to acquire a controlling stake in a company operating in the health sector in the GCC.

GCC

Project Alpha

Investment in Private Debt

A private debt investment to finance the acquisition, renovation, and leasing of warehouses at a cost of US\$48.7 million in France. The investment is expected to yield a Net IRR of 12.0% and ROI of 1.24x during the investment period.

France

Real Estate: Investment in Private Debt

"We are committed to building long-lasting relationships based on trust."

REAL ESTATE INVESTMENTS SECTOR



NIC is primarily involved in property trading, development, direct acquisition and capital improvement in addition to local and international real estate management in GCC, Europe and the United States and advisory services for its institutional and private clients.

The Sector also has extensive experience in providing third-party facility management services for individuals, companies, and governmental entities.

OUR STRENGTH



Commercial



Investment



Resorts



Industrial

The real estate investments sector strives to become the most integrated, and most trusted real estate entity in Kuwait.

>

Facility Management

- Rent collection
- Advertising for properties
- Cleaning & Security (Supervision)
- Maintenance (Supervision)
- Legal transaction (Supervision)

Other Services

- Market Research
- Design & Construction Management
- Best Use Analysis Studies
- Build & Transfer Projects
- Organizing Private Auctions
- Fund & Portfolio Management



ATTRIBUTES FOR OUR SUCCESS



Continuous efforts to improve project feasibility



Quality Over Quantity



Vast experience in managing all types of Real Estate

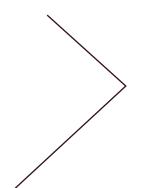


Competitive prices for services



The availability of financial and R&D tools, being part a large investment company in Kuwait

TREASURY & INTERNATIONAL SECURITIES SECTOR



NIC offers a full range of money market and foreign exchange instruments. NIC is backed by a highly skilled team of professionals, advanced pricing models, robust analytical and information systems, and a vast network of relationships with leading local and international financial institutions.

Actively Managing







Transactions



Money Market Trades



Foreign **Exchange Trades**

Active Involvement in Proprietary Foreign Exchange Trading

NIC is actively involved in spot and forward foreign exchange trading, including the purchase and sale of GCC and major global currencies, as well as major cross-currency pairs.

National Investment Company | Company Profile | 40

CORPORATE SOCIAL RESPONSIBILITY

NIC aims to increase long-term profits and shareholder trust through positive public relations and high ethical standards by taking responsibility for corporate actions. Our chosen CSR strategies encourage NIC to make a positive impact on the Kuwaiti community.

CURRENT INITIATIVES

As part of NIC's efforts to maintain its leadership among private sector companies and reinforce its role as a socially responsible investment firm, the company continues to launch and support impactful initiatives across Kuwait.

As part of its support for education in Kuwait, NIC provided silver sponsorship to the Finance Club, in the Financial Institutions Department at the College of Administrative Sciences at Kuwait University. In support of women's empowerment, NIC has collaborated with a specialized organization to design a unique training program (Shift) aimed at developing women's practical skills and supporting their career path, this is to develop the services and programs provided by the company through establishing successful partnership relations with various government and private sectors and social work institutions in Kuwait.

Shedding light on the importance of maintaining a healthy lifestyle among the local community, with its different segments, The National Investments Company has offered a platinum sponsorship of the BNK Open Padel Tournament, to confirm the company's role in spreading awareness among the the public about the importance of sports and maintaining a healthy lifestyle, this is to support NIC's services and programs by building strong partnerships with government entities, private sector organizations, and social institutions across Kuwait.

Emphasizing its role as one of the leading institutions that bears the responsibility of attracting and developing the best talent from the young national cadres, the company participated in the "Watheefti" exhibition with the aim of highlighting job opportunities available to young candidates and helping them apply their skills effectively.

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Wealth Management Sector:

Investment Banking Sector:

Real Estate Investments Sector:

Treasury & International Securities Sector:

Legal Affairs Department:

Marketing & Corporate Communication Sector:

Human Resource & Admin Affairs Sector:

Finance & Accounts Sector:

Operations & Settlements Sector:

Strategy Sector:

Compliance Department:

Risk Managements Department:

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